

PREPARED FOR ELM GROVE EMERGENCY MEDICAL SERVICES

By:

EMS | MC

EMS MANAGEMENT & CONSULTANTS

RESULTS | SERVICE | COMMUNITY

12 MONTH DATE OF SERVICE ANALYSIS

Primary Payor Mix
6-12 Month Mature Average

Primary Payor	% of Trips
Medicare	12%
Medicare Advantage	47%
Insurance	19%
Medicaid	2%
Medicaid MCO	3%
Patient	16%
Facility	1%
Other Govt. Payers	1%
TPL	0%

Net Collection Percentages
6-12 Month Mature Average

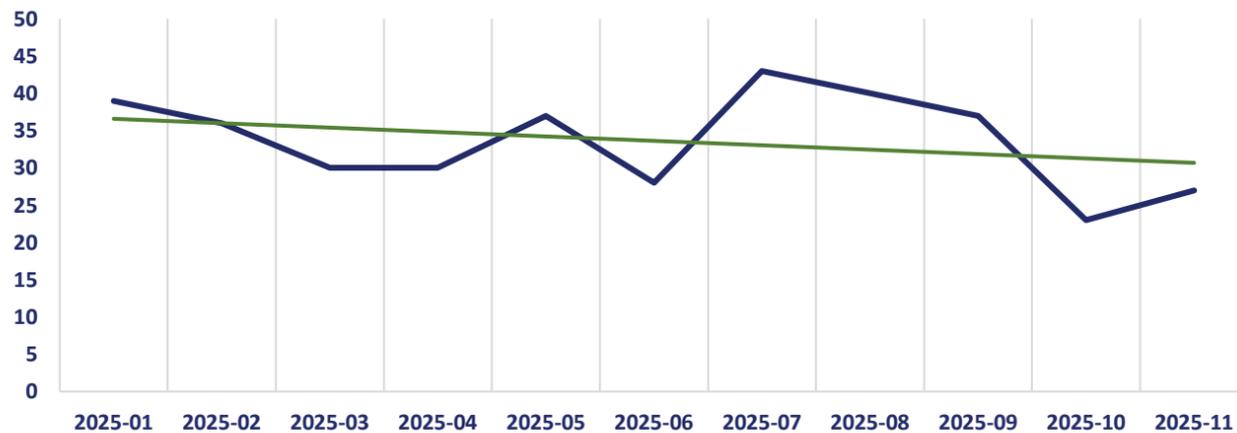
Primary Payor	Coll %
Medicare	95%
Medicare Advantage	85%
Insurance	75%
Medicaid	100%
Medicaid MCO	100%
Patient	38%
Facility	0%
Other Govt. Payers	100%
TPL	0%
Overall 6-12m	75%

Cash Per Trip
6-12 Month Mature Average

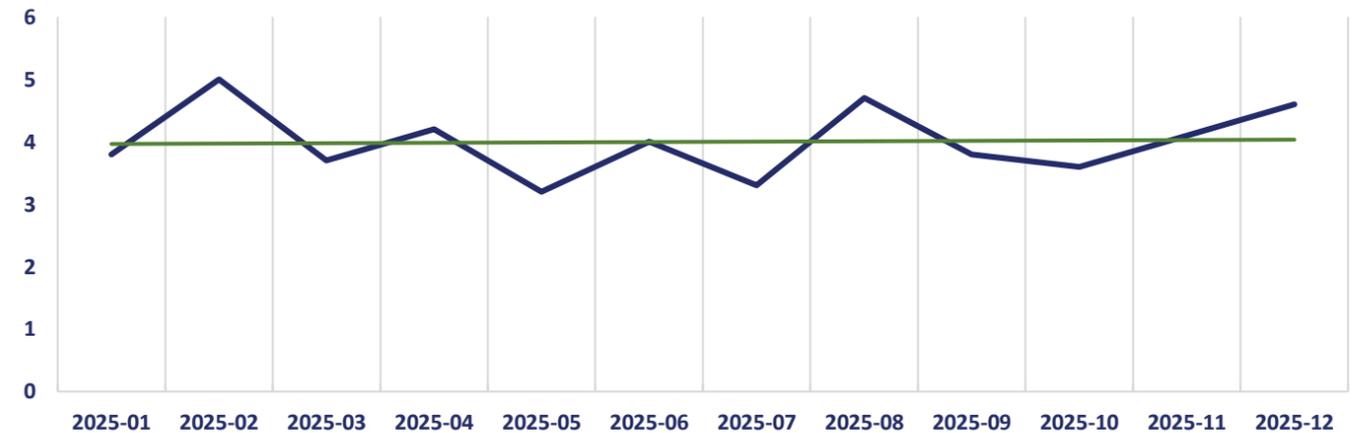
Primary Payor	CPT
Medicare	\$ 449.82
Medicare Advantage	\$ 445.93
Insurance	\$ 545.06
Medicaid	\$ 410.43
Medicaid MCO	\$ 320.25
Patient	\$ 251.97
Facility	\$ -
Other Govt. Payers	\$ 921.25
TPL	\$ -
Overall 6-12m	\$ 429.69

DOS	Trip Count	Gross Charges	Contr Allow	Net Charges	Rev Adj	Payments	Write Offs	Refunds	Balance Due	Gross Chg/Trip	Net Chg/Trip	Cash/Trip	Net Coll %
2025-01	39	30,811.50	8,273.20	22,538.30	331.72	19,473.51	3,243.64	275.00	(235.57)	790.04	577.91	492.27	85.2%
2025-02	36	29,509.50	8,989.90	20,519.60	69.00	18,121.84	1,602.00	1,433.24	2,160.00	819.71	569.99	463.57	81.3%
2025-03	30	22,072.50	5,633.36	16,439.14	196.50	14,659.34	1,627.50	912.50	868.30	735.75	547.97	458.23	83.6%
2025-04	30	25,329.50	5,442.96	19,886.54	150.00	13,667.99	4,218.55	-	1,850.00	844.32	662.88	455.60	68.7%
2025-05	37	28,041.50	7,652.88	20,388.62	-	13,831.91	3,378.39	-	3,178.32	757.88	551.04	373.84	67.8%
2025-06	28	21,335.00	5,910.81	15,424.19	-	8,804.47	5,165.15	-	1,454.57	761.96	550.86	314.45	57.1%
2025-07	43	31,002.00	7,541.88	23,460.12	-	15,611.08	1,890.00	900.00	6,859.04	720.98	545.58	342.12	62.7%
2025-08	40	35,830.50	6,981.11	28,849.39	-	10,851.22	835.00	-	17,163.17	895.76	721.23	271.28	37.6%
2025-09	37	30,662.00	2,501.18	28,160.82	-	3,151.18	385.00	-	24,624.64	828.70	761.10	85.17	11.2%
2025-10	23	17,537.50	770.14	16,767.36	-	1,123.70	-	-	15,643.66	762.50	729.02	48.86	6.7%
2025-11	27	22,819.00	1,918.77	20,900.23	-	2,233.72	-	-	18,666.51	845.15	774.08	82.73	10.7%
2025-12	36	30,657.00	404.98	30,252.02	-	454.16	-	-	29,797.86	851.58	840.33	12.62	1.5%
Totals	406	325,607.50	62,021.17	263,586.33	747.22	121,984.12	22,345.23	3,520.74	122,030.50	801.99	649.23	291.78	44.9%

Trip Count Trend - Excluding Current Month



Average Loaded Miles



12 MONTH DATE OF SERVICE ANALYSIS BY PRIMARY PAYOR CATEGORY

MEDICARE													
DOS	Trip Count	Gross Charges	Contr Allow	Net Charges	Rev Adj	Payments	Write Offs	Refunds	Balance Due	Gross Chg/Trip	Net Chg/Trip	Cash/Trip	Net Coll %
2025-01	8	5,817.50	2,160.22	3,657.28	-	3,332.28	325.00	-	-	727.19	457.16	416.54	91.1%
2025-02	6	5,387.50	2,467.96	2,919.54	-	2,919.54	-	-	-	897.92	486.59	486.59	100.0%
2025-03	4	2,847.50	1,059.75	1,787.75	-	1,787.75	-	-	-	711.88	446.94	446.94	100.0%
2025-04	2	1,690.00	702.12	987.88	-	987.88	-	-	-	845.00	493.94	493.94	100.0%
2025-05	2	1,917.50	933.66	983.84	-	895.52	-	-	88.32	958.75	491.92	447.76	91.0%
2025-06	2	1,902.50	915.66	986.84	-	872.63	-	-	114.21	951.25	493.42	436.32	88.4%
2025-07	9	6,730.00	2,441.96	4,288.04	-	4,743.50	-	900.00	444.54	747.78	476.45	427.06	89.6%
2025-08	6	5,115.00	1,833.45	3,281.55	-	3,311.38	-	-	(29.83)	852.50	546.93	551.90	100.9%
2025-09	5	4,510.00	1,809.78	2,700.22	-	2,475.08	-	-	225.14	902.00	540.04	495.02	91.7%
2025-10	3	2,572.50	514.14	2,058.36	-	729.70	-	-	1,328.66	857.50	686.12	243.23	35.5%
2025-11	4	4,131.50	1,103.81	3,027.69	-	1,289.69	-	-	1,738.00	1,032.88	756.92	322.42	42.6%
2025-12	4	3,299.50	404.98	2,894.52	-	454.16	-	-	2,440.36	824.88	723.63	113.54	15.7%
Totals	55	45,921.00	16,347.49	29,573.51	-	23,799.11	325.00	900.00	6,349.40	834.93	537.70	416.35	77.4%
MEDICARE ADVANTAGE													
DOS	Trip Count	Gross Charges	Contr Allow	Net Charges	Rev Adj	Payments	Write Offs	Refunds	Balance Due	Gross Chg/Trip	Net Chg/Trip	Cash/Trip	Net Coll %
2025-01	16	13,987.00	5,726.63	8,260.37	98.75	7,734.12	785.00	275.00	(82.50)	874.19	516.27	466.20	90.3%
2025-02	21	17,240.00	6,508.44	10,731.56	68.75	11,296.05	525.00	1,433.24	275.00	820.95	511.03	469.66	91.9%
2025-03	14	12,017.50	4,573.61	7,443.89	(0.38)	8,223.47	-	912.50	133.30	858.39	531.71	522.21	98.2%
2025-04	12	10,035.00	3,194.70	6,840.30	62.50	4,087.80	840.00	-	1,850.00	836.25	570.03	340.65	59.8%
2025-05	18	14,989.50	5,889.48	9,100.02	-	8,150.02	280.00	-	670.00	832.75	505.56	452.78	89.6%
2025-06	13	11,005.00	4,253.20	6,751.80	-	5,046.44	1,160.00	-	545.36	846.54	519.37	388.19	74.7%
2025-07	14	11,030.00	3,737.43	7,292.57	-	5,902.57	280.00	-	1,110.00	787.86	520.90	421.61	80.9%
2025-08	18	15,625.00	3,718.18	11,906.82	-	5,200.82	835.00	-	5,871.00	868.06	661.49	288.93	43.7%
2025-09	21	18,272.50	691.40	17,581.10	-	676.10	385.00	-	16,520.00	870.12	837.20	32.20	3.8%
2025-10	6	5,140.00	-	5,140.00	-	-	-	-	5,140.00	856.67	856.67	-	0.0%
2025-11	10	10,012.50	407.30	9,605.20	-	567.70	-	-	9,037.50	1,001.25	960.52	56.77	5.9%
2025-12	8	6,747.50	-	6,747.50	-	-	-	-	6,747.50	843.44	843.44	-	0.0%
Totals	171	146,101.50	38,700.37	107,401.13	229.62	56,885.09	5,090.00	2,620.74	47,817.16	854.39	628.08	317.34	50.5%
INSURANCE													
DOS	Trip Count	Gross Charges	Contr Allow	Net Charges	Rev Adj	Payments	Write Offs	Refunds	Balance Due	Gross Chg/Trip	Net Chg/Trip	Cash/Trip	Net Coll %
2025-01	9	6,364.50	-	6,364.50	232.97	4,963.46	1,321.14	-	(153.07)	707.17	707.17	551.50	78.0%
2025-02	5	3,595.00	13.50	3,581.50	0.25	3,581.25	-	-	-	719.00	716.30	716.25	100.0%
2025-03	8	4,792.50	-	4,792.50	-	3,322.50	735.00	-	735.00	599.06	599.06	415.31	69.3%
2025-04	5	4,220.00	-	4,220.00	87.50	3,266.45	866.05	-	0.00	844.00	844.00	653.29	77.4%
2025-05	6	4,639.50	-	4,639.50	-	2,956.11	1,198.39	-	485.00	773.25	773.25	492.69	63.7%
2025-06	4	3,147.50	-	3,147.50	-	2,077.35	275.15	-	795.00	786.88	786.88	519.34	66.0%
2025-07	6	4,284.50	-	4,284.50	-	2,900.00	-	-	1,384.50	714.08	714.08	483.33	67.7%
2025-08	6	5,627.50	-	5,627.50	-	-	-	-	5,627.50	937.92	937.92	-	0.0%
2025-09	1	350.00	-	350.00	-	-	-	-	350.00	350.00	350.00	-	0.0%
2025-10	2	2,167.50	-	2,167.50	-	-	-	-	2,167.50	1,083.75	1,083.75	-	0.0%
2025-11	2	735.00	-	735.00	-	-	-	-	735.00	367.50	367.50	-	0.0%
2025-12	3	2,797.50	-	2,797.50	-	-	-	-	2,797.50	932.50	932.50	-	0.0%
Totals	57	42,721.00	13.50	42,707.50	320.72	23,067.12	4,395.73	-	14,923.93	749.49	749.25	404.69	54.0%

12 MONTH DATE OF SERVICE ANALYSIS BY PRIMARY PAYOR CATEGORY

MEDICAID													
DOS	Trip Count	Gross Charges	Contr Allow	Net Charges	Rev Adj	Payments	Write Offs	Refunds	Balance Due	Gross Chg/Trip	Net Chg/Trip	Cash/Trip	Net Coll %
2025-01	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2025-02	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2025-03	1	325.00	-	325.00	-	325.00	-	-	-	325.00	325.00	325.00	100.0%
2025-04	1	1,110.00	617.75	492.25	-	492.25	-	-	-	1,110.00	492.25	492.25	100.0%
2025-05	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2025-06	1	875.00	460.95	414.05	-	414.05	-	-	-	875.00	414.05	414.05	100.0%
2025-07	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2025-08	2	1,653.50	755.85	897.65	-	572.65	-	-	325.00	826.75	448.83	286.33	63.8%
2025-09	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2025-10	2	1,412.50	256.00	1,156.50	-	69.00	-	-	1,087.50	706.25	578.25	34.50	6.0%
2025-11	2	1,905.00	-	1,905.00	-	-	-	-	1,905.00	952.50	952.50	-	0.0%
2025-12	2	1,430.00	-	1,430.00	-	-	-	-	1,430.00	715.00	715.00	-	0.0%
Totals	11	8,711.00	2,090.55	6,620.45	-	1,872.95	-	-	4,747.50	791.91	601.86	170.27	28.3%

MEDICAID MCO													
DOS	Trip Count	Gross Charges	Contr Allow	Net Charges	Rev Adj	Payments	Write Offs	Refunds	Balance Due	Gross Chg/Trip	Net Chg/Trip	Cash/Trip	Net Coll %
2025-01	1	822.50	386.35	436.15	-	436.15	-	-	-	822.50	436.15	436.15	100.0%
2025-02	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2025-03	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2025-04	2	1,514.50	928.39	586.11	-	586.11	-	-	-	757.25	293.06	293.06	100.0%
2025-05	2	1,660.00	829.74	830.26	-	830.26	-	-	-	830.00	415.13	415.13	100.0%
2025-06	1	350.00	281.00	69.00	-	69.00	-	-	-	350.00	69.00	69.00	100.0%
2025-07	4	2,342.50	1,362.49	980.01	-	980.01	-	-	-	585.63	245.00	245.00	100.0%
2025-08	1	1,160.00	673.63	486.37	-	486.37	-	-	-	1,160.00	486.37	486.37	100.0%
2025-09	3	2,930.00	-	2,930.00	-	-	-	-	2,930.00	976.67	976.67	-	0.0%
2025-10	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2025-11	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2025-12	1	972.50	-	972.50	-	-	-	-	972.50	972.50	972.50	-	0.0%
Totals	15	11,752.00	4,461.60	7,290.40	-	3,387.90	-	-	3,902.50	783.47	486.03	225.86	46.5%

PATIENT													
DOS	Trip Count	Gross Charges	Contr Allow	Net Charges	Rev Adj	Payments	Write Offs	Refunds	Balance Due	Gross Chg/Trip	Net Chg/Trip	Cash/Trip	Net Coll %
2025-01	4	2,890.00	-	2,890.00	-	2,077.50	812.50	-	-	722.50	722.50	519.38	71.9%
2025-02	2	1,402.00	-	1,402.00	-	325.00	1,077.00	-	-	701.00	701.00	162.50	23.2%
2025-03	3	2,090.00	-	2,090.00	196.88	1,000.62	892.50	-	(0.00)	696.67	696.67	333.54	47.9%
2025-04	7	5,847.50	-	5,847.50	-	3,335.00	2,512.50	-	-	835.36	835.36	476.43	57.0%
2025-05	9	4,835.00	-	4,835.00	-	1,000.00	1,900.00	-	1,935.00	537.22	537.22	111.11	20.7%
2025-06	7	4,055.00	-	4,055.00	-	325.00	3,730.00	-	-	579.29	579.29	46.43	8.0%
2025-07	9	6,205.00	-	6,205.00	-	675.00	1,610.00	-	3,920.00	689.44	689.44	75.00	10.9%
2025-08	6	5,324.50	-	5,324.50	-	-	-	-	5,324.50	887.42	887.42	-	0.0%
2025-09	6	3,397.50	-	3,397.50	-	-	-	-	3,397.50	566.25	566.25	-	0.0%
2025-10	10	6,245.00	-	6,245.00	-	325.00	-	-	5,920.00	624.50	624.50	32.50	5.2%
2025-11	9	6,035.00	407.66	5,627.34	-	376.33	-	-	5,251.01	670.56	625.26	41.81	6.7%
2025-12	18	15,410.00	-	15,410.00	-	-	-	-	15,410.00	856.11	856.11	-	0.0%
Totals	90	63,736.50	407.66	63,328.84	196.88	9,439.45	12,534.50	-	41,158.01	708.18	703.65	104.88	14.9%

12 MONTH DATE OF SERVICE ANALYSIS BY PRIMARY PAYOR CATEGORY

FACILITY													
DOS	Trip Count	Gross Charges	Contr Allow	Net Charges	Rev Adj	Payments	Write Offs	Refunds	Balance Due	Gross Chg/Trip	Net Chg/Trip	Cash/Trip	Net Coll %
2025-01	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2025-02	2	1,885.00	-	1,885.00	-	-	-	-	1,885.00	942.50	942.50	-	0.0%
2025-03	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2025-04	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2025-05	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2025-06	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2025-07	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2025-08	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2025-09	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2025-10	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2025-11	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2025-12	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
Totals	2	1,885.00	-	1,885.00	-	-	-	-	1,885.00	942.50	942.50	-	0.0%

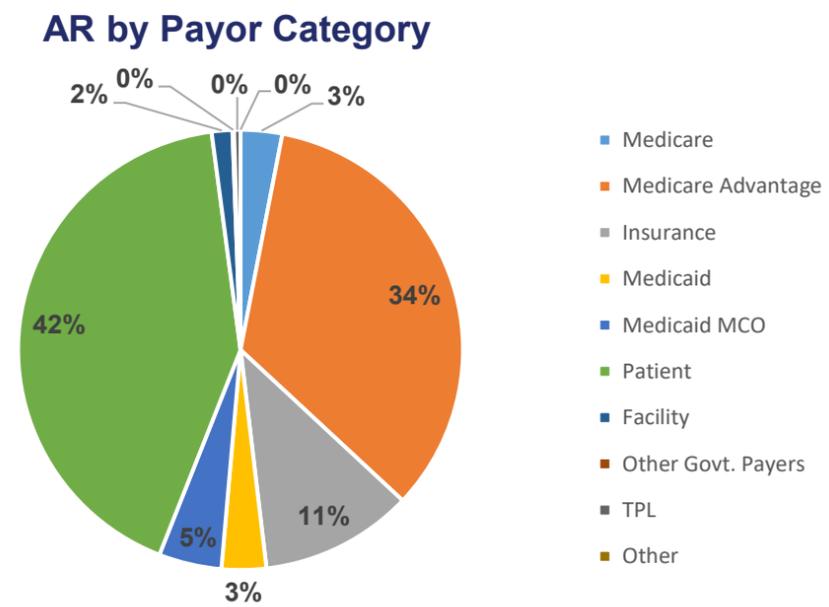
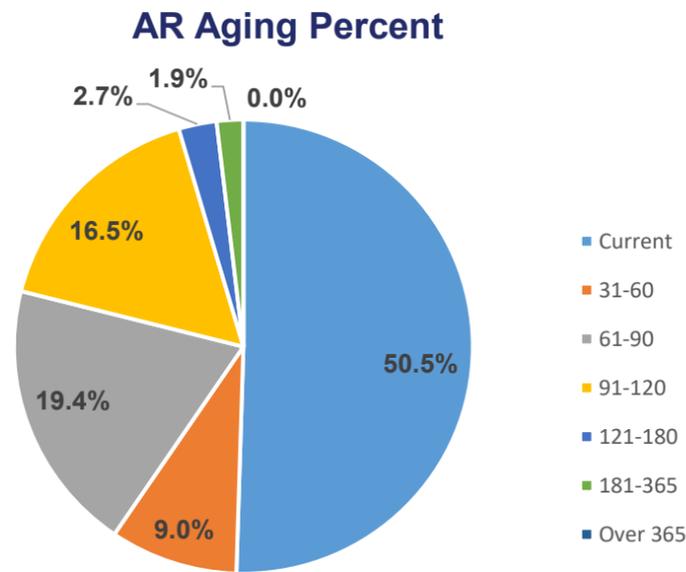
OTHER GOVT. PAYERS													
DOS	Trip Count	Gross Charges	Contr Allow	Net Charges	Rev Adj	Payments	Write Offs	Refunds	Balance Due	Gross Chg/Trip	Net Chg/Trip	Cash/Trip	Net Coll %
2025-01	1	930.00	-	930.00	-	930.00	-	-	-	930.00	930.00	930.00	100.0%
2025-02	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2025-03	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2025-04	1	912.50	-	912.50	-	912.50	-	-	-	912.50	912.50	912.50	100.0%
2025-05	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2025-06	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2025-07	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2025-08	1	1,325.00	-	1,325.00	-	1,280.00	-	-	45.00	1,325.00	1,325.00	1,280.00	96.6%
2025-09	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2025-10	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2025-11	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2025-12	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
Totals	3	3,167.50	-	3,167.50	-	3,122.50	-	-	45.00	1,055.83	1,055.83	1,040.83	98.6%

TPL													
DOS	Trip Count	Gross Charges	Contr Allow	Net Charges	Rev Adj	Payments	Write Offs	Refunds	Balance Due	Gross Chg/Trip	Net Chg/Trip	Cash/Trip	Net Coll %
2025-01	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2025-02	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2025-03	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2025-04	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2025-05	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2025-06	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2025-07	1	410.00	-	410.00	-	410.00	-	-	-	410.00	410.00	410.00	100.0%
2025-08	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2025-09	1	1,202.00	-	1,202.00	-	-	-	-	1,202.00	1,202.00	1,202.00	-	0.0%
2025-10	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2025-11	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2025-12	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
Totals	2	1,612.00	-	1,612.00	-	410.00	-	-	1,202.00	806.00	806.00	205.00	25.4%

OUTSTANDING AR AGING BY PAYOR CATEGORY

AGING BY AGING DATE & CURRENT PAYOR

Current Payor	Current	31-60	61-90	91-120	121-180	181-365	Over 365	Total
Medicare	4,257.00	-	-	-	-	(475.00)	-	3,782.00
Medicare Advantage	12,212.50	6,825.00	8,583.75	13,988.57	2,297.50	(1,323.11)	-	42,584.21
Insurance	6,880.86	2,729.80	3,586.95	1,145.00	(461.68)	77.50	-	13,958.43
Medicaid	2,911.81	(29.83)	1,147.50	-	34.73	-	-	4,064.21
Medicaid MCO	3,157.50	325.00	2,495.00	(249.64)	-	-	-	5,727.86
Patient	31,744.18	2,064.00	8,483.58	5,815.00	1,388.15	3,094.15	-	52,589.06
Facility	912.50	-	-	-	-	972.50	-	1,885.00
Other Govt. Payers	-	-	45.00	-	94.54	-	-	139.54
TPL	1,202.00	(610.53)	-	-	-	-	-	591.47
Other	-	-	-	-	-	-	-	-
Total	63,278.35	11,303.44	24,341.78	20,698.93	3,353.24	2,346.04	-	125,321.78



ACCOUNTS RECEIVABLE RECONCILIATION REPORT

Month	Beginning A/R	Gross Charges	Contr Allow	Net Charges	Rev Adj	Payments	Write Offs	Refunds	Ending A/R
2025-01	157,402.68	21,744.00	6,124.91	15,619.09	41.45	14,958.05	(354.25)	(176.90)	158,553.42
2025-02	158,553.42	27,517.00	3,427.28	24,089.72	20.66	9,172.66	2,596.93	(760.44)	171,613.33
2025-03	171,613.33	35,407.50	3,124.49	32,283.01	448.70	12,017.23	(350.36)	-	191,780.77
2025-04	191,780.77	26,167.50	7,217.03	18,950.47	-	13,787.11	4,828.68	(650.00)	192,765.45
2025-05	192,765.45	25,331.50	33,610.85	(8,279.35)	(20.50)	40,892.87	6,689.40	-	136,924.33
2025-06	136,924.33	22,057.00	7,678.06	14,378.94	25.00	24,479.46	(1,020.00)	(1,387.50)	129,206.31
2025-07	129,206.31	30,197.00	11,461.34	18,735.66	105.68	22,789.61	5,617.46	(434.75)	119,863.97
2025-08	119,863.97	27,111.00	13,634.98	13,476.02	0.25	18,411.63	5,572.53	-	109,355.58
2025-09	109,355.58	37,923.00	9,137.92	28,785.08	(0.38)	20,824.74	6,124.38	(1,244.00)	112,435.92
2025-10	112,435.92	18,274.00	8,855.67	9,418.33	-	17,370.60	3,298.14	(633.24)	101,818.75
2025-11	101,818.75	22,584.00	3,783.78	18,800.22	538.56	6,329.28	4,955.72	(575.05)	109,370.46
2025-12	109,370.46	29,728.00	4,051.43	25,676.57	495.85	8,650.81	578.59	-	125,321.78
FY Total	157,402.68	324,041.50	112,107.74	211,933.76	1,655.27	209,684.05	38,537.22	(5,861.88)	125,321.78